Leia Idliby

Content creator and manager with expertise in digital marketing for luxury brands and clients.

SKILLS

- Digital media, communications, brand strategy and storytelling, and content management
- Current and past clients include start-ups, luxury brands, and companies in the travel and hospitality industry
- 3 years of previous experience reporting, writing, and editing in digital media
- Deadline adherence, audience and client strategy, SEO, and analytics proficiency
- Executive leadership, management, marketing, writing, and media skills

EXPERIENCE

Roomie, New York, NY - January 2024 - Present

Senior Executive of Digital Marketing | Marketing Consultant

- Steer marketing and brand strategy for Roomie, a data and tech-driven platform that generates 3D models of college dorm rooms and retail spaces to facilitate move-in planning.
- Develop long-term marketing goals and campaigns alongside the VP of Operations and the Roomie sales
- Manage and create monthly marketing content, spanning from digital and social media content to press releases, email campaigns, partnerships, etc.
- Form and manage lasting partnerships with retailers and campuses to ensure Roomie becomes a move-in day staple across the nation's universities and colleges.
- Establish influencer and college ambassador strategies.

CA Creative, New York, NY — April 2023 - September 2023

Content Manager

- Led media strategy and managed accounts for renowned luxury brands, including The Leading Hotels of the World, Rosewood Baha Mar, Café Boulud, and Manhattan Skyline.
- Managed each client's campaigns and digital content, from designing and directing each concept to creating
 mood boards, planning photoshoots, and sourcing influencers and talent ensuring high-quality and
 consistent content was delivered each time.
- Developed influencer strategies and managed partnerships to expand each brand's impact.
- Attended and created content during client events to showcase the brand's presence and engagement.
- Conceptualized, created, and published monthly content across various social media platforms, such as Facebook, Twitter, Instagram, and Pinterest, for each client.
- To ensure client satisfaction and maintain a cohesive brand narrative, I met with each client weekly and delivered monthly editorial calendars and messaging plans at least one month in advance.
- Managed an internal team of roughly three co-workers, as well as each client's respective influencers.
- Analyzed performance reports with the paid team to achieve key performance indicators (KPIs).

Abrams Media, New York, NY - February 2020 - April 2023

Newsletter Editor, Freelance Contributor at Mediaite – July 2022 - April 2023

- Helmed Mediaite's daily newsletter, Live from the Green Room, and contributed to social media engagement.
- Wrote and edited Mediaite's "Media Winner" and "Media Loser" columns where two media figures were chosen as the respective winner or loser of the day based on recent reporting or commentary.

• Wrote a daily analysis of television ratings for the newsletter, highlighting prime-time averages and total viewers

Reporter at Mediaite - February 2020 - July 2022

- Published original content with an entertainment and lifestyle focus for Mediaite, a digital news site
 dedicated to the intersection of media and politics.
- Reported on breaking and daily news, publishing roughly 6 stories a day, and penned longer analyses, opinion pieces, and evergreen content as the site's primary entertainment writer and editor.
- Interviewed and profiled several media figures, including Revolt TV host and 'Real Housewives of NYC' cast member Eboni K. Williams, writer and producer R.J. Fried, MSNBC anchor Ayman Mohyeldin, Dean Obeidallah, and Law&Crime's Jesse Weber among others.

The Corp, Washington, D.C. — March 2015 - May 2018

Director of Uncommon Grounds (UG) - February 2017 - May 2018

- Appointed to the head position of The Corp's Upper Management team after two years working for the company a public, non-profit, and charitable organization located at Georgetown University.
- Conceptualized and oversaw department projects, coordinated staff, and executed initiatives in alignment with the company mission statement.
- Partnered with Barnes and Noble to open a new location within the campus bookstore.

General Manager, Interim Director of Marketing of UG - February 2016- February 2017

- Tracked employee performance and regulated store operations through data analytics.
- Finalized payroll, interpreted financial reports, and steered store decisions.
- Spearheaded hiring and training of employees.
- Progressed through a position as **Interim Director of Marketing** April 2015 March 2016
 - Crafted posters, promoted newly available products and deals, and contributed to social media campaigns.
 - o Coordinated and orchestrated Uncommon Grounds Open Mic Nights 'Uncommon Sounds'.
 - o Reviewed and judged applications to the Uncommon Grounds Art Scholarship.

Institute for Middle East Understanding, Brooklyn, NY- Summer 2015

Marketing Intern

- Partnered directly with Development Manager Dana Kardoush to share information on Middle Eastern conflicts with journalists.
- Sourced, examined, and contacted potential donors, and aided IMEU site management.

The McCarton Center, New York, NY — Summer 2013 and Summer 2014

Intern

- Scheduled, coordinated, and steered daily creative and educational activities in support of student learning and early childhood development.
- Assisted Sarah Daum, the Clinical Director of the Center for Developmental Pediatrics.

EDUCATION

Master of Arts, University College London - London, UK

Gender, Society, and Representation, 2020 Distinction

Bachelor of Arts, Georgetown University - Washington D.C.

Major in English; Minor in Psychology, 2018 Major GPA 3.7

The Chapin School - New York, NY

High School Diploma, 2014